Maryland General Fund Revenues and Estimates Fiscal Year 2020

(\$ in thousands)

FY 2020

| | March | May | | Differe | nce | % Diffe | rence |
|-------------------------------------|-----------------------|-----------------------|------------------|-----------|----------|---------|--------|
| | Estimate ¹ | Guidance ² | Actual | March | May | March | May |
| INCOME TAXES Individual | 10,587,327 | 10,340,016 | 10,698,875 | 111,548 | 358,859 | 1.0% | 3.4% |
| Corporations | 1,011,263 | 883,083 | 1,051,808 | 40,546 | 168,725 | 3.9% | 16.0% |
| Total | 11,598,589 | 11,223,099 | 11,750,683 | 152,094 | 527,584 | 1.3% | 4.5% |
| SALES AND USE TAXES | 4,951,863 | 4,446,138 | 4,634,874 | (316,990) | 188,736 | -6.8% | 4.1% |
| STATE LOTTERY RECEIPTS | 530,950 | 509,959 | 548,512 | 17,562 | 38,553 | 3.2% | 7.0% |
| OTHER REVENUES | | | | | | | |
| Business Franchise Taxes | 246,174 | 236,076 | 211,259 | (34,915) | (24,817) | -16.5% | -11.7% |
| Insurance Premium Tax | 351,649 | 369,944 | 395,851 | 44,202 | 25,907 | 11.2% | 6.5% |
| Estate & Inheritance Taxes | 196,947 | 192,492 | 197,175 | 228 | 4,682 | 0.1% | 2.4% |
| Tobacco Taxes | 348,560 | 355,277 | 362,912 | 14,352 | 7,635 | 4.0% | 2.1% |
| Alcoholic Beverages Excises | 32,878 | 29,986 | 30,209 | (2,669) | 223 | -8.8% | 0.7% |
| District Courts | 58,537 | 49,429 | 47,676 | (10,861) | (1,753) | -22.8% | -3.7% |
| Clerks of Court | 31,754 | 29,805 | 29,296 | (2,458) | (509) | -8.4% | -1.7% |
| Hospital Patient Recoveries | 57,402 | 55,603 | 60,566 | 3,164 | 4,963 | 5.2% | 8.2% |
| Interest on Investments | 50,000 | 38,977 | 46,798 | (3,202) | 7,820 | -6.8% | 16.7% |
| Miscellaneous | 323,247 | 314,896 | 318,296 | (4,951) | 3,401 | -1.6% | 1.1% |
| Total | 1,697,148 | 1,672,485 | 1,700,037 | 2,889 | 27,552 | 0.2% | 1.6% |
| TOTAL CURRENT REVENUES | 18,778,550 | 17,851,680 | 18,634,105 | (144,445) | 782,425 | -0.8% | 4.2% |
| Revenue Volatility Cap ³ | (42,218) | (40,132) | #NA ⁴ | | | | |
| GRAND TOTAL | 18,736,332 | 17,811,548 | 18,634,105 | (102,227) | 822,557 | -0.5% | 4.4% |

¹ Adjusted for legislative changes in the 2020 session

² May Guidance numbers are based on Moody's S2 April 2020 scenario

³ Established by Chapters 4 & 550 of the 2017 Legislative Session and amended by the 2018 BRFA

⁴ There is no "actual" result for the revenue volatility item. Rather, revenue volatility on this table simply limits the overall general fund estimate. For example,

Maryland General Fund Revenue Estimates Fiscal Year 2021

(\$ in thousands)

FY 2021

| | March | May | September | Differe | nce | Annual |
|-------------------------------------|-----------------------|-----------------------|------------|-----------|-----------|--------|
| | Estimate ¹ | Guidance ² | Revision | March | May | Growth |
| INCOME TAXES | | | | | | |
| Individual | 11,037,061 | 9,851,689 | 10,784,423 | (252,638) | 932,734 | 0.8% |
| Corporations | 1,097,308 | 1,016,738 | 1,094,883 | (2,424) | 78,145 | 4.1% |
| Total | 12,134,369 | 10,868,427 | 11,879,306 | (255,063) | 1,010,879 | 1.1% |
| SALES AND USE TAXES | 5,040,690 | 4,391,553 | 4,624,463 | (416,228) | 232,910 | -0.2% |
| STATE LOTTERY RECEIPTS | 565,187 | 525,295 | 571,838 | 6,652 | 46,543 | 4.3% |
| OTHER REVENUES | | | | | | |
| Business Franchise Taxes | 212,032 | 199,617 | 232,538 | 20,506 | 32,921 | 10.1% |
| Insurance Premium Tax | 360,146 | 342,726 | 386,872 | 26,726 | 44,147 | -2.3% |
| Estate & Inheritance Taxes | 176,511 | 158,187 | 173,023 | (3,488) | 14,836 | -12.2% |
| Tobacco Taxes | 341,553 | 346,092 | 348,246 | 6,693 | 2,154 | -4.0% |
| Alcoholic Beverages Excises | 33,159 | 30,014 | 22,678 | (10,481) | (7,336) | -24.9% |
| District Courts | 57,455 | 54,350 | 51,173 | (6,283) | (3,178) | 7.3% |
| Clerks of Court | 31,392 | 28,013 | 31,531 | 140 | 3,518 | 7.6% |
| Hospital Patient Recoveries | 58,190 | 54,563 | 58,089 | (101) | 3,525 | -4.1% |
| Interest on Investments | 52,368 | 13,697 | 20,997 | (31,371) | 7,300 | -55.1% |
| Miscellaneous | 319,396 | 309,045 | 309,045 | (10,351) | - | -2.9% |
| Total | 1,642,200 | 1,536,305 | 1,634,192 | (8,008) | 97,887 | -3.9% |
| TOTAL CURRENT REVENUES | 19,382,446 | 17,321,579 | 18,709,799 | (672,647) | 1,388,220 | 0.4% |
| Revenue Volatility Cap ³ | <u>-</u> | - | | | - | |
| GRAND TOTAL | 19,382,446 | 17,321,579 | 18,709,799 | (672,647) | 1,388,220 | 0.4% |

¹ Adjusted for legislative changes in the 2020 session

² May Guidance numbers are based on Moody's S2 April 2020 scenario

³ Established by Chapters 4 & 550 of the 2017 Legislative Session and amended by the 2018 BRFA

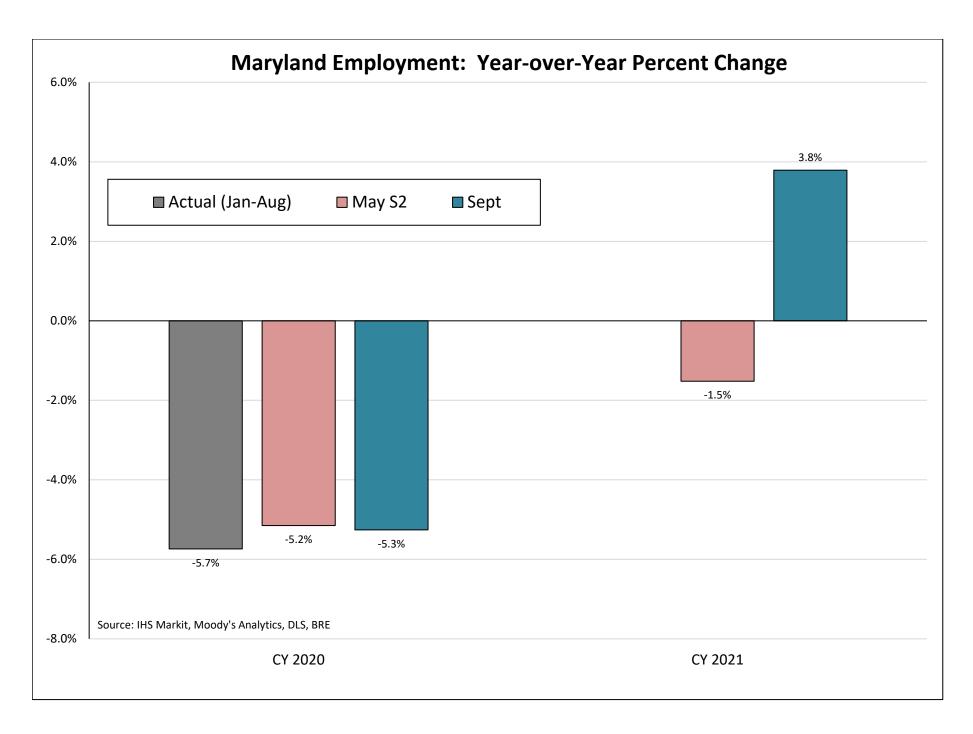
Maryland General Fund Revenue Estimates Fiscal Year 2022

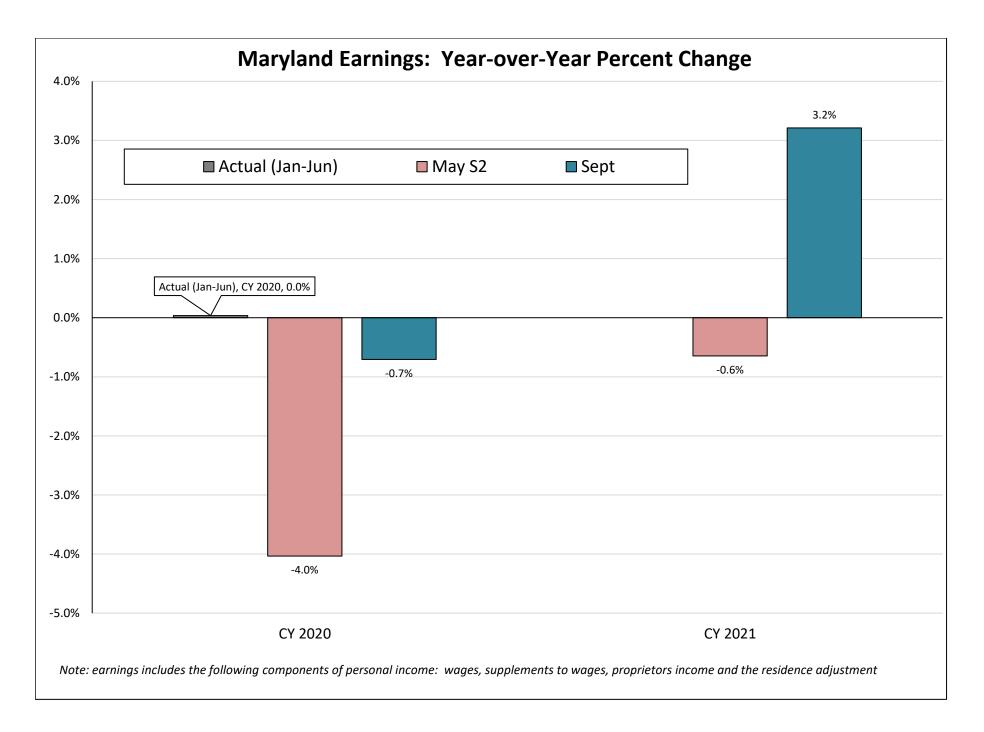
(\$ in thousands)

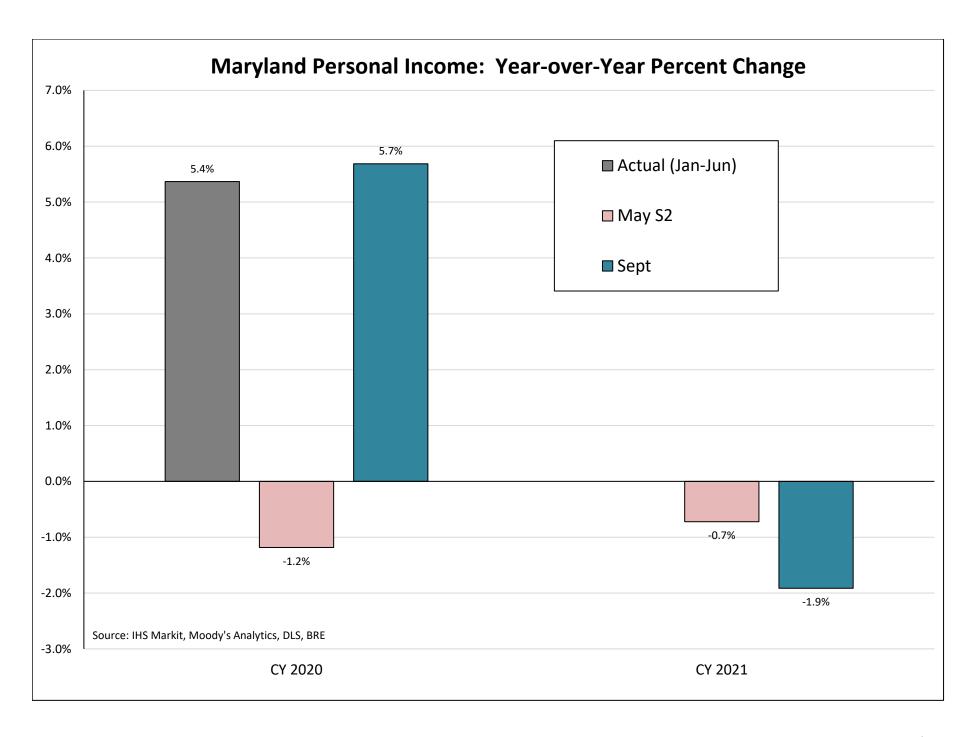
| FΥ | 2 | n | 2 | • |
|----|---|---|---|---|
| -1 | _ | | _ | - |

| | May Guidance ² | September Estimate | Difference | Annual Growth |
|-------------------------------------|------------------------------|-----------------------|------------|------------------|
| INCOME TAXES | | | | |
| Individual | 9,929,921 | 11,200,369 | 1,270,448 | 3.9% |
| Corporations | 952,592 | 1,139,197 | 186,605 | 4.0% |
| Total | 10,882,513 | 12,339,566 | 1,457,052 | 3.9% |
| SALES AND USE TAXES | 4,444,192 | 4,938,104 | 493,912 | 6.8% |
| STATE LOTTERY RECEIPTS | 522,135 | 584,384 | 62,249 | 2.2% |
| OTHER REVENUES | | | | |
| Business Franchise Taxes | 194,641 | 190,049 | (4,592) | -18.3% |
| Insurance Premium Tax | 543,855 | 598,977 | 55,122 | 54.8% |
| Estate & Inheritance Taxes | 155,226 | 181,615 | 26,389 | 5.0% |
| Tobacco Taxes | 337,822 | 341,108 | 3,286 | -2.0% |
| Alcoholic Beverages Excises | 31,110 | 32,402 | 1,293 | 42.9% |
| District Courts | 53,793 | 53,072 | (721) | 3.7% |
| Clerks of Court | 27,676 | 34,051 | 6,375 | 8.0% |
| Hospital Patient Recoveries | 46,520 | 59,301 | 12,781 | 2.1% |
| Interest on Investments | 18,085 | 24,796 | 6,711 | 18.1% |
| Miscellaneous | 300,121 | 300,121 | | -2.9% |
| Total | 1,708,848 | 1,815,492 | 106,643 | 11.1% |
| TOTAL CURRENT REVENUES | 17,557,689 | 19,677,545 | 2,119,856 | 5.2% |
| Revenue Volatility Cap ³ | | (11,876) | (11,876) | |
| GRAND TOTAL | 17,557,689 | 19,665,669 | 2,107,980 | 5.1% |

May Guidance numbers are based on Moody's S2 April 2020 scenario
 Established by Chapters 4 & 550 of the 2017 Legislative Session and amended by the 2018 BRFA







MD Employment, 000s



MD Personal Income (\$,000s)



Maryland General Fund Revenues and Estimates

(\$ in millions)

| PIT | | | | | Difference | ce from: |
|-----------------------------|-----------------------------------|-----------------------------------|------------------------------------|---|--------------------------------------------------|--------------------------------------------|
| | March Estimate ¹ | May Guidance ² | Actual or Sept Estimate | _ | March Estimate ¹ | May Guidance ² |
| FY 20 FY 21 E FY 22 E | 10,587 11,037 #NA | 10,340 9,852 9,930 | 10,699 10,784 11,200 | | 112 (253) #NA | 359 933 1,270 |
| Growth | | | | | | |
| FY 21 E FY 22 E | 4.2% #NA | -4.7% 0.8% | 0.8% 3.9% | | | |
| | | | | | | |
| SUT | | | | | Difference | ce from: |
| SUT | March Estimate ¹ | May Guidance ² | Actual or Sept Estimate | | Difference March Estimate ¹ | ce from: May Guidance ² |
| FY 20 FY 21 E FY 22 E | | • | Sept | _ | March | May |
| FY 20 FY 21 E | Estimate ¹ 4,952 5,041 | Guidance ² 4,446 4,392 | Sept Estimate 4,635 4,624 | _ | March Estimate ¹ (317) (416) | May Guidance ² 189 233 |

¹ Adjusted for legislative changes in the 2020 session

² May Guidance numbers are based on Moody's S2 April 2020 scenario

MD Non-Farm Employment (000s)



Source: US BLS, IHS Markit, Moody's Analytics, BRE

MD Aggregate Wages and Salaries (\$, Millions)



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