

Crane Manufacturer Seeking US Business & Safety Consultants

A company in Indonesia that manufactures Gantry (overhead) cranes is seeking US consulting companies across the following areas:

1. Successful Marketing of Products and Services
 - How to successfully market and sell crane related services
 - How to successfully market and sell crane spare parts
 - How to improve flow and productivity of our operations
 - How to create customer loyalty and satisfaction use by customer service or after-sales service
2. Training for Crane Technicians
 - Training programs for existing and new crane technicians to improve productivity, safety, and achieve highest standards
 - Training programs for crane operators – this will be our customers' crane operators
3. Tools
 - Types and standard tools use by crane manufacturer
 - Technology utilized by U.S. crane manufacturer to improve efficiency and performance
4. Safety
 - Safety standards to achieve compliance, inspection knowledge to recognize concerns
 - Safety standard for customers' crane operators

Trade Lead Point of Contact:

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If you are interested in this lead, please reach out to the trade lead POC and copy your local [U.S. Commercial Service \(USCS\) office specialist](#), who is also available to answer any of your export questions.

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